

Ocean Rate Bulletin



Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during January, 2006. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2006 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January, 2006.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January, 2006. Source: PIERS, January, 2006.

Market Share-CY 2006:

Each carrier's market share is based on the total number of containers shipped throughout the 2006 calendar year. Source: PIERS, 2006.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle or Tacoma, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for March 31, 2006. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
Chassis = Chassis Surcharge
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index.asp.

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Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: January 2006

Month\Year: 30.0 \ 30.0

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
OOCL	47%	47%	22										
Hanjin	33%	33%	17										
NYK Line	20%	20%	22										

Weighted Average Container Rate

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Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: January 2006

Month\Year: 48.0 \ 48.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	33%	33%	24										
Hanjin	33%	33%	22										
Maersk-SeaLand	17%	17%	19										
APL	8%	8%	26 ³										
NYK Line	8%	8%	22	\$2,800	\$590			\$34					\$4,002

Weighted Average Container Rate \$4,002

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: January 2006

Month\Year: 107.9 \ 107.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	24%	24%	23										
Maersk-SeaLand	19%	19%	33	\$3,462	\$590	\$40							\$4,092
NYK Line	17%	17%	21										
P&O Nedlloyd	13%	13%	32	\$3,462	\$590	\$40							\$4,092
Hanjin	11%	11%	20										
APL	9%	9%	28										
Norasia	4%	4%											
MOL	2%	2%	22	\$4,250	\$590	\$40							\$4,880
Hyundai	2%	2%	16										

Weighted Average Container Rate \$4,136

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Seattle/Tacoma/Portland Ports To Hong Kong

Fresh Apples

Monthly Market Share For: January 2006

Month\Year: 617.8 \ 617.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
P&O Nedlloyd	28%	28%	16	\$2,340	\$590	\$40							\$2,970
Maersk-SeaLand	19%	19%	16	\$3,070	\$590	\$40							\$3,700
COSCO	14%	14%	16	\$2,200	\$590		47%						\$3,824
Hanjin	8%	8%	18										
China Shipping	8%	8%	19										
OOCL	8%	8%	16										
Yang Ming	4%	4%	16	\$4,400	\$590								\$4,990
APL	3%	3%	16										
Norasia	2%	2%		\$2,900	\$90								\$2,990
Evergreen	1%	1%	18										
NYK Line	1%	1%	13										
Hapag-Lloyd	1%	1%	13										
Hyundai	1%	1%	16										
Hatsu Marine Ltd.	0%	0%	17										
Mexican Line	0%	0%											

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Weighted Average Container Rate \$3,462

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Seattle/Tacoma/Portland Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: January 2006

Month\Year: 34.0 \ 34.0

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
OOCL	53%	53%	15										
Maersk-SeaLand	47%	47%	18	\$3,070	\$590	\$40							\$3,700
<i>Weighted Average Container Rate</i>													\$3,700

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Seattle/Tacoma/Portland Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: January 2006

Month\Year: 136.0 \ 136.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	34%	34%	19										
OOCL	28%	28%	19										
P&O Nedlloyd	21%	21%											
Hanjin	7%	7%	22										
Hyundai	4%	4%	21										
China Shipping	3%	3%											
Maersk-SeaLand	1%	1%	2										
Hatsu Marine Ltd.	1%	1%											

Weighted Average Container Rate

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Seattle/Tacoma/Portland Ports To Shanghai, China

Fresh Apples

Monthly Market Share For: January 2006

Month\Year: 36.0 \ 36.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hyundai	33%	33%	13										
Norasia	28%	28%		\$3,400	\$90								\$3,490
China Shipping	17%	17%	15										
OOCL	11%	11%	19										
Yang Ming	6%	6%	13	\$4,500	\$590								\$5,090
P&O Nedlloyd	6%	6%	24	\$2,340	\$590	\$40							\$2,970
Weighted Average Container Rate													\$3,644

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Seattle/Tacoma/Portland Ports To Singapore

Fresh Apples

Monthly Market Share For: January 2006

Month\Year: 24.0 \ 24.0

Month\Year: 24.0 \ 24.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
P&O Nedlloyd	29%	29%	28	\$3,206	\$590	\$40	10%						\$4,157
OOCL	22%	22%	16										
Hanjin	14%	14%	24										
APL	12%	12%	19										
NYK Line	11%	11%	17										
Hapag-Lloyd	7%	7%	17										
Hyundai	5%	5%	24										

Weighted Average Container Rate \$4,157